



## Capability Statement

### Introduction:

Hobbs Technical Consulting provides consulting, coaching, keynote speaking, training and education services for government and industry to release the potential in your most valuable assets...your people. Our combined services are designed to develop a unique culture of problem-solving within your organization. We are able to provide excellent consulting services to assist your organization's ability to develop innovative business and technical strategic and tactical strategies.

### Services Include:

- Keynote Motivational Speaking
- Professional Problem-Solving Seminars
- Tailored Multi-Day Problem-Solving Professional Workshops
- Train-the-Trainer Workshops
- Business and Technical Management Consulting



### Qualifications:

I am the founder and President of Hobbs Technical Consulting, LLC. I authored *The Anatomy of Problem-Solving*, ISBN: 1419646974. I also developed corresponding workshops and seminars to train the next generation of professional problem-solvers how to solve multifaceted problems in a team environment. I have accumulated over 22 years of solid engineering project management, technical and team problem-solving leadership experience in the US Navy and the semiconductor industry. Seasoned organizational trainer, I have taught various subjects such as emergency response, safety, and problem-solving workshops. I have also been the keynote speaker for various organizational teams. I have taught approximately 25 sessions. My passionate teaching technique enables participants to laugh and learn.

### Past Performances:

- Abila Security & Investigations, Inc.
- Encore Communities, USA
- Colorado School District 49 Falcon Career Academies (FALCAP)
- Project Lead the Way – Colorado Springs
- US Air Force Academy (TAP)
- University of Colorado at Colorado Springs
- Pikes Peak Community College
- Blue Aces, LLC
- Black Data Processing Association – Charlotte
- Golden Crest Executive Consulting



## Service Descriptions

**Keynote Motivational Speaking** – These power packed motivation talks are designed to ignite the passion within your organization’s employees to develop innovative solutions to meet your strategic objectives. I am an in-demand keynote motivational speaker who speaks eloquently and passionately on topics of problem-solving, effective leadership and the importance of purpose and vision. I combine nearly 22 years of problem-solving experience with industry research to deliver a thought provoking speech that will inspire your organization’s employees to be successful.

**Professional Seminars** - These 4-hour innovative seminars are uniquely designed to ignite the passion to effectively solve problems within your organization. Your people are your most valuable resource. Your organization will be able to tap into the hidden potential within your employees, greatly enhancing your economy of scales. Participants will be taught *The Anatomy of Problem-Solving Approach*™. The seminars are designed for larger audiences.

**1-Day Professional Workshops** – This 8-hour interactive workshop is designed to unleash the potential within your employees through one-on-one interaction as we solve and evaluate a problem throughout the workshop. Workshop facilitator will challenge the participants to become innovative-thinkers. Participants will be taught *The Anatomy of Problem-Solving Approach*™. This innovative approach to solving problems will enable the participants to become advanced problem-solvers.

**2-Day Professional Workshops** – This 16-hour interactive workshop is designed to unleash the potential within your employees through one-on-one interaction and practical hands-on experience. Workshop facilitator will challenge the participants to become innovative-thinkers. Participants will be taught *The Anatomy of Problem-Solving Approach*™. This innovative approach to solving problems will enable the participants to become advanced problem-solvers. Participants will also be placed in teams to test their ability to become expert problem-solvers and to build team problem-solving confidence.

**Train-the-Trainer Workshops** - Organizations that desire to provide continuous training to their employees will be able to have a small group trained by our professional problem-solvers. With the purchase of a licensing agreement, our staff will provide *Train-the-Trainer* workshops to your organization's problem-solvers. Upon completion, the selected team leaders will be able to provide effective problem-solving training to your organization's employees.

**Business and Technical Consulting** - Our staff is also available to assist your team with business or technical problems. Our trained problem-solvers will partner with your team to develop cost effective solutions to meet your organization's strategic objectives.